

IBIS OPENS AN ASIA OFFICE

IBIS, a premier emerging market sustainability consultancy, is expanding its footprint with a new office opening in Singapore - which will become the company's Asia Pacific headquarters.

As one of the **leading sustainability advisory firms in Africa** with more than 35 full-time consultants, IBIS has a strong presence in key financial hubs in Sub-Saharan African – namely Johannesburg and Nairobi – and maintains offices in Cape Town and Durban.

Since its inception in 2015, IBIS has worked with some of the top Development Finance Institutions (DFIs), private equity companies, banks, asset managers and impact investors, as well as various publicly listed multi-nationals.

The company is excited about expanding to Asia, which will allow it to support Asia focused clients across its service areas, including Transaction Advice and Due Diligence, E&S Strategy and Systems, Social Performance and Development Impact, Resource Efficiency and Climate Change, Sustainability Reporting and Assurance, and Training and Capacity Building.

THE SINGAPORE OFFICE WILL BE LED BY OLIVER WARNER

Oliver brings over 17 years of experience in the fields of sustainable finance and sustainability management consulting to the role. He is well known in the sustainable finance space in Asia for his depth and breadth of experience, credibility and strong understanding of the practical application of international E&S standards to assist financiers, and those seeking financing.

He has been based in Singapore for the past 10 years, where he started a sustainable finance advisory firm, Enso Advisory. He has also worked for a global commercial bank as Sustainable Finance Manager, reviewing and advising on transactions to meet the bank's E&S requirements – including the Equator Principles and IFC Performance Standards – in addition to developing internal E&S guidance and tools for transaction screening.





“IBIS has very quickly established itself as a **major player in the sustainable finance industry**”, says Oliver. “The synergies between Enso Advisory and IBIS were obvious, from the types of and approach to work, to maintaining high standards. Therefore, joining forces made clear strategic sense. I’m confident that we will build on what has been established already to serve an even wider range of clients and be as successful in Asia as IBIS has been in Africa.”

“My vision for IBIS Asia is to support financial institutions and other multi-national companies as they embark on their first steps in adopting more sustainable approaches, as well as work with those who are more established and seeking support to advance and innovate what they are already practising.”

NOW SUPPORTING IBIS CLIENTS IN ASIA

“This next phase of expansion is great news for IBIS and our clients, many of whom are very active in Asia”, adds Sales Director and IBIS East Africa Managing Director, Teddy Deroy.

“Our decision to establish ourselves in Asia was a fairly easy one to make but is also a strategically important one as IBIS is now positioning itself as an emerging market sustainability consultancy rather than being just Africa-focussed. Oliver has a strong pipeline of opportunities and a portfolio of clients through his existing business. We are looking forward to working alongside him on these growth prospects.”

Oliver is joining in the role of Managing Director of IBIS Asia as well as a Board Director of the IBIS Holding Company.

“Oliver has a proven track record and depth of experience in the sustainable finance field, both as a consultant and as a client”, adds CEO Jeremy Soboil. “With his excellent understanding of the Asia market, he will be a true asset to our team in helping us achieve our growth ambitions to become the **leading emerging market sustainability advisory firm**. We have a long-term commitment to the region and exciting plans for our expansion.”